

Our story

How to invest in Health & Life Sciences
Case Kaiku Health

Lauri Sippola



From university to exit



COMPANY FOUNDED AT
AALTO UNIVERSITY

2012

Founding team formation and initial market research and product development at Aalto University.



FIRST CUSTOMERS DOCRATES CANCER
CENTER AND RADIOTHERAPY
HIRSLANDEN

2013

Kaiku Health is taken into use by Europe leading cancer centers in Finland and Switzerland.



DEVELOPMENT OF
CANCER IMMUNOTHERAPY ALGORITHM
STARTED

2016

Kaiku Health has been the first company in the world to develop an algorithm for improving symptom management in cancer immunotherapies based on patient-reported outcomes.



COLLABORATIONS WITH GLOBAL
LEADING PHARMA COMPANIES
PUBLISHED

2018

Roche and Kaiku Health co-created immunotherapy module implemented for lung cancer patients in Germany, Switzerland and Finland.



KAIKU HEALTH - A PART OF ELEKTA

2020

Kaiku Health is acquired by the Swedish Elekta Ab. Europe leading cancer centers and global pharmaceutical companies as partners.

Investing in health



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AALTO UNIVERSITY



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Perspiration

2013

Pre-seed: 0,2 M EUR led by Reaktor Ventures,
angel investors with deep medtech experience
and Business Finland

2016

Seed: 0,8 M EUR led by Metsola Ventures and
existing investors and Business Finland (Young
Innovative Companies program)

2018

Series A: 4,4 M EUR led by Debiopharm
Innovation Fund (Switzerland) and TESI
(Finland)

2020

Kaiku Health is acquired by the Swedish Elekta
Ab. Europe leading cancer centers and global
pharmaceutical companies as partners.

Elekta in numbers

A global organization...



Headquartered in
Stockholm



4,700
Employees globally



+40
Main sites and
expanding

for a global business...



+2M Patients treated
every year with an
Elekta solution



+120
Countries with sales

that keeps growing

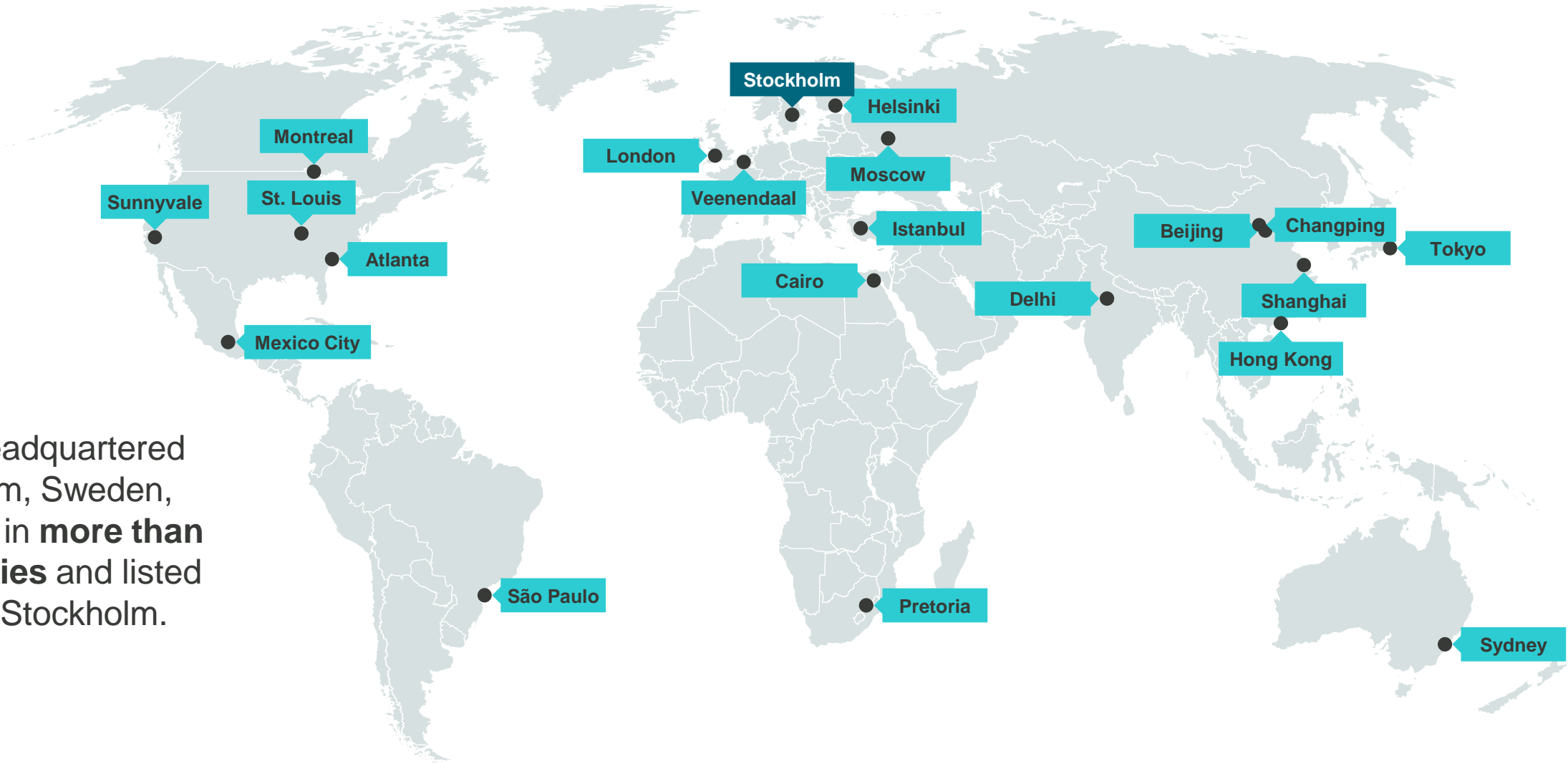
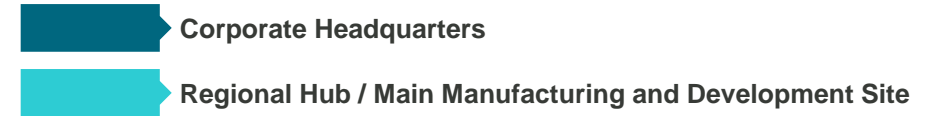


+14,500
MSEK in annual sales



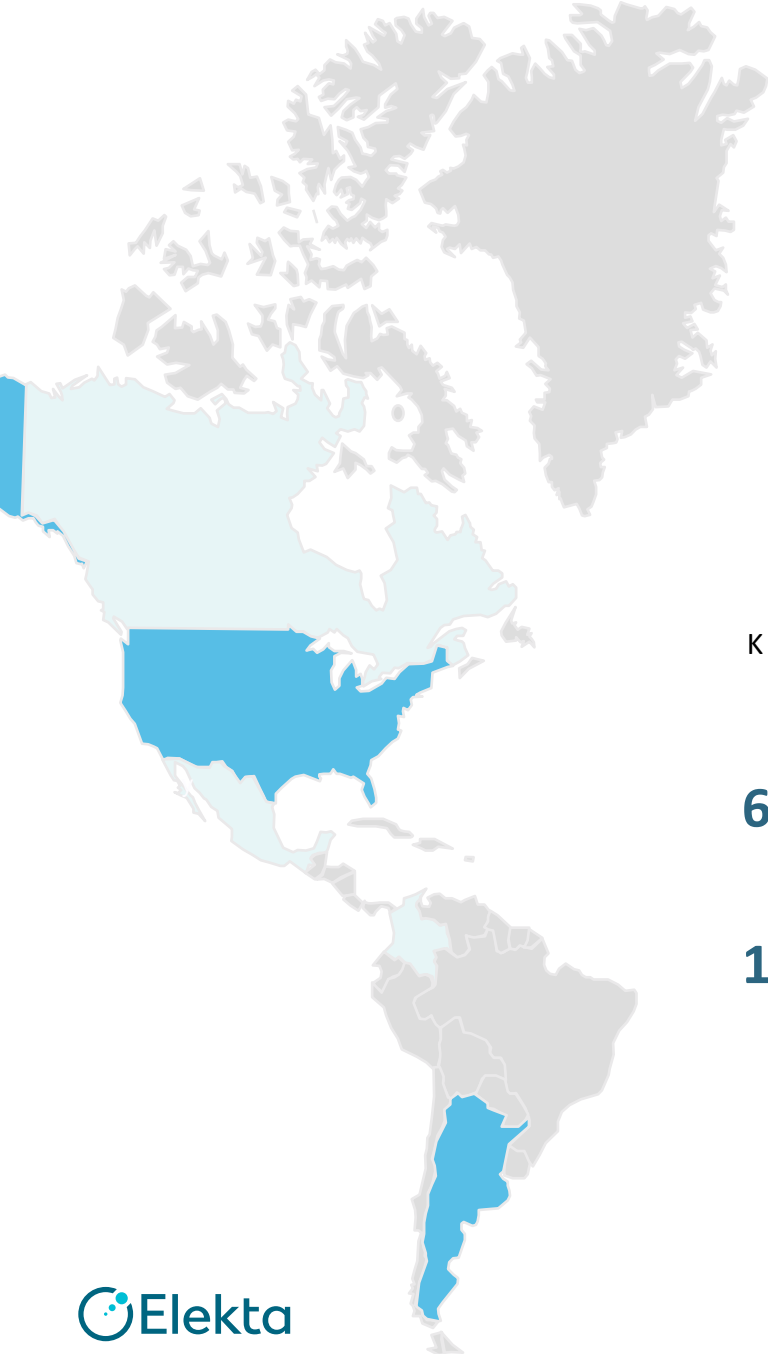
6,900
Units in installed base*

Global presence



Elekta is headquartered in Stockholm, Sweden, with offices in **more than 120 countries** and listed on Nasdaq Stockholm.





Kaiku

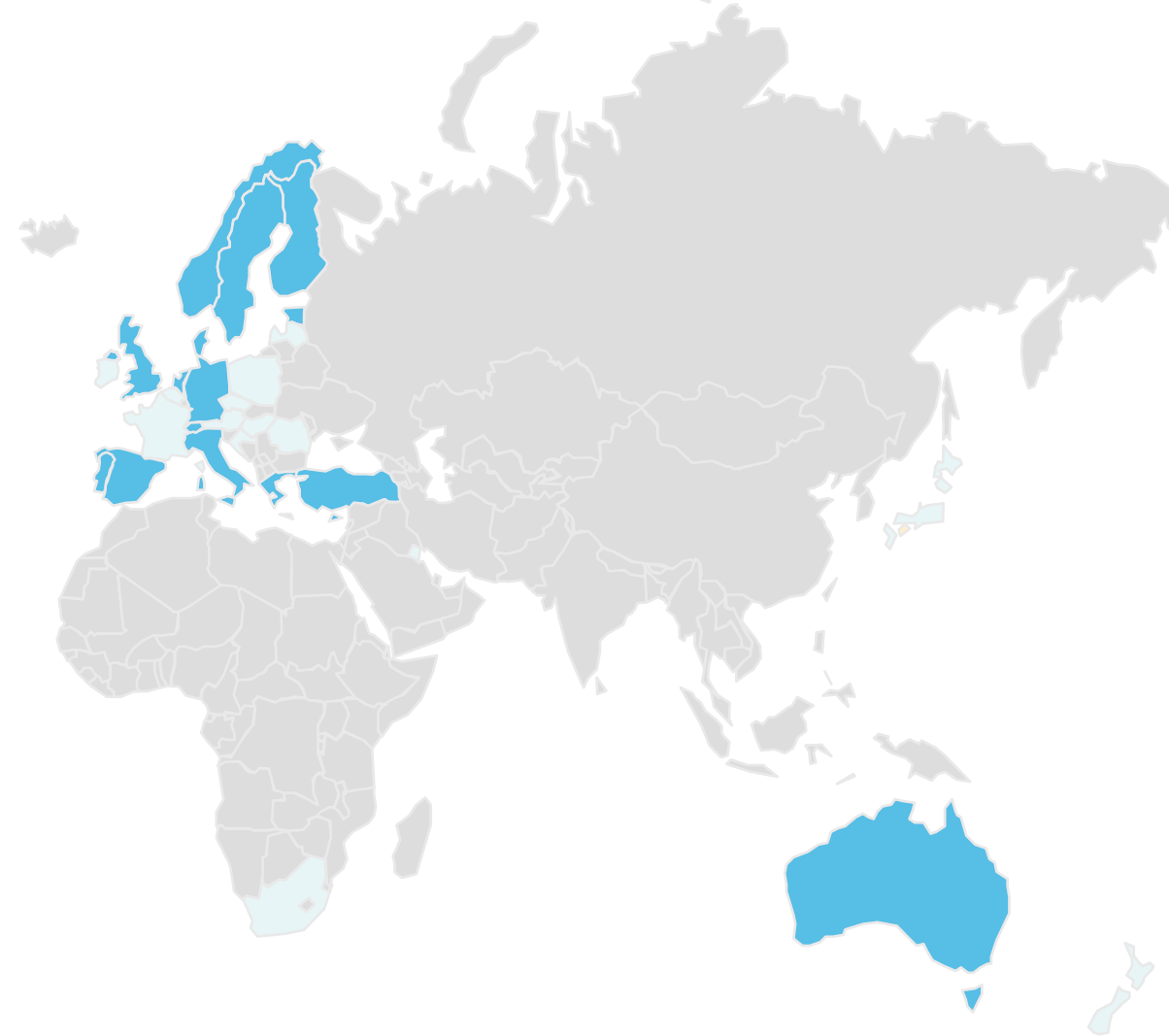
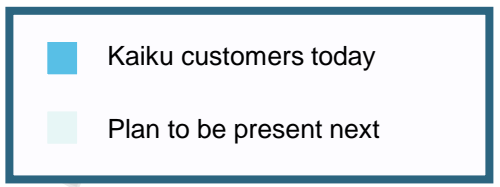
HEALTH

A PART OF ELEKTA

KAIKU = Finnish word for "Echo"
(Patient's voice)

6900 Elekta's hospital customers
reached around the world

15+ Countries with Kaiku
implementations



**We don't just build technology,
we build hope**

Thank you!

